Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

A I	For the	2017 calendar year, or tax year beginning and e	ending		
В	Check if applicable	C Name of organization FLANCE MANAGEMENT INC		D Employer identific	cation number
	Addres change	D/B/A FLANCE EARLY LEARNING CENTER			
	Name change			46-2	048313
	Initial return		Room/suite		
	Final return/	1908 O'FALLON ST		314-	881-0881
	termin- ated	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	1,946,244.
	Amend return	SI. LOUIS, MO 03100		H(a) Is this a group re	
	Applica tion pending			for subordinates	
		SAME AS C ABOVE		H(b) Are all subordinates in	cluded? Yes No
		mpt status: X 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or	r 527	If "No," attach a	list. (see instructions)
		e: ► HTTP://WWW.FLANCECENTER.ORG/		H(c) Group exemption	
		organization: X Corporation	L Year	of formation: 2013 N	State of legal domicile: MO
Pa		Summary	·	A CEMENT THE	/D/D/3
9	1 1	Briefly describe the organization's mission or most significant activities: FLANC	E MAN	AGEMENT INC	ON THITCH
ш	-	FLANCE EARLY LEARNING CENTER) IS A NOT-FO			
Activities & Governance	1	Check this box Lift the organization discontinued its operations or dispose		1 - 1	sets. 14
Ĝ					14
∞ ′0		Number of independent voting members of the governing body (Part VI, line 1b)		·····	44
ij		Fotal number of individuals employed in calendar year 2017 (Part V, line 2a)		·····	65
÷		Fotal number of volunteers (estimate if necessary) Fotal unrelated business revenue from Part VIII, column (C), line 12			0.
ĕ		Net unrelated business taxable income from Form 990-T, line 34			0.
	-			Prior Year	Current Year
Revenue	8 (Contributions and grants (Part VIII, line 1h)		873,579.	1,145,747.
		Program service revenue (Part VIII, line 2g)		667,080.	799,693.
		nvestment income (Part VIII, column (A), lines 3, 4, and 7d)		0.	0.
Œ		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		231.	804.
		Fotal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		1,540,890.	1,946,244.
	13 (Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0.	0.
	14 E	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
es		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		1,008,789.	1,124,319.
Expenses	16a F	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
ž		Total fundraising expenses (Part IX, column (D), line 25) 135,24			
ш		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		627,493.	607,390.
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		1,636,282.	1,731,709.
<u> </u>		Revenue less expenses. Subtract line 18 from line 12		-95,392.	214,535.
Net Assets or Fund Balances			Ве	ginning of Current Year 216,786.	End of Year 412,659.
Sse Bala	20	Fotal assets (Part X, line 16)		402,858.	384,196.
net/	21	Fotal liabilities (Part X, line 26)		-186,072.	28,463.
	22 1 art	Net assets or fund balances. Subtract line 21 from line 20		-100,072.	20,403.
		ties of perjury, I declare that I have examined this return, including accompanying schedules	and statem	ents, and to the hest of my	knowledge and helief it is
		;, and complete. Declaration of preparer (other than officer) is based on all information of which			, knowledge and bellet, it is
	1	L	o p. opa. o.		
Sig	n	Signature of officer		Date	
Her		STACEY LIEKWEG, CHAIR			
		Type or print name and title			
		Print/Type preparer's name Preparer's signature W		Date Check	PTIN
Paid		MARY A. GREEN, CPA May G. Heart (P)	A	if self-employe	D01320124
Pre	parer	Firm's name KIEFER BONFANTI & CO / LLP		Firm's EIN	43-1061959
Use	Only	Firm's address 701 EMERSON ROAD, STE 201			
		ST. LOUIS, MO 63141		Phone no. (3	
May	y the IR	S discuss this return with the preparer shown above? (see instructions)			X Yes No

Pa	rt III Statement of Program Service Accomplishments	
	Check if Schedule O contains a response or note to any line in this Part III	. X
1	Briefly describe the organization's mission:	
	FLANCE MANAGEMENT INC., (D/B/A FLANCE EARLY LEARNING CENTER) IS A	
	NOT-FOR-PROFIT CORPORATION WHICH PROVIDES (I) A NURTURING ENVIRONMEN	ſΤ
	FOR THE EMOTIONAL, COGNITIVE, SOCIAL AND PHYSICAL DEVELOPMENT OF	
	CHILDREN AGES 6 WEEKS TO 6 YEARS, AND (II) PROFESSIONAL DEVELOPMENT	
2	Did the organization undertake any significant program services during the year which were not listed on the	
		X No
	If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	X No
•	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.	
7	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, a	
	revenue, if any, for each program service reported.	iu
4-	1 100 =01	97 \
4a	(Code:)(Expenses \$1,482,584. including grants of \$) (Revenue \$	
	CONTRIBUTIONS AND FEES CHARGED.	KOM
	CONTRIBUTIONS AND FEES CHARGED.	
4b	(Code:) (Expenses \$ including grants of \$) (Revenue \$	
4c	(Code:) (Expenses \$)
	Other program convices (Describe in Schedule O.)	
4d	Other program services (Describe in Schedule O.)	
	(Expenses \$ including grants of \$) (Revenue \$) Total program service expenses ▶ 1,482,584.	
<u>4e</u>		0 (001=
	Form 99	0 (2017)

Part IV | Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,	44-	Х	
b	Part VI Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total	11a		
Ь	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
_	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total	110		
C	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
_	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			_
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			7.7
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			7.7
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			v
	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	ا مر ا		v
	complete Schedule G, Part III	19		X

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Part IV Checklist of Required Schedules (continued)

			Yes	No
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20 b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			3,7
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			x
240	Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the	23		
2 4 a	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
_	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			,,
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			x
00	of any of these persons? If "Yes," complete Schedule L, Part III	27		
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	200		
·	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Х	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			7.7
	Part V, line 1	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	OF!		
26	within the meaning of section 512(b)(13)? <i>If</i> "Yes," <i>complete Schedule R, Part V, line 2</i> Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	35b		_
36	If "Yes," complete Schedule R, Part V, line 2	36		х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	30		
0,	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	Х	

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FLANCE MANAGEMENT INC Form 990 (2017) D/B/A FLANCE EARLY LEARNING CENTER Part V Statements Regarding Other IRS Filings and Tax Compliance

. u.	Check if Schedule O contains a response or note to any line in this Part V					
	Check is deficidate of contains a response of note to any line in this rait v					<u> </u>
10	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	4		Yes	No
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and					
C	(gambling) winnings to prize winners?			1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,	 		10		
Zu	filed for the calendar year ending with or within the year covered by this return	2a	44			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns the second of the			2b	х	
-	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction					
За	64.000			За		Х
	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule			3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other					
	financial account in a foreign country (such as a bank account, securities account, or other financial			4a		Х
b	If "Yes," enter the name of the foreign country:		,			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A	Accou	nts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		, , , , , , , , , , , , , , , , , , ,	5a		Х
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter trans-			5b		Х
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5с		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did to					
	any contributions that were not tax deductible as charitable contributions?			6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contribu	itions (or gifts			
	were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c).					
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se	ervices	provided to the payor?	7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was a self-defined personal	vas re	quired			
	to file Form 8282?		 I	7с		X
	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			7e		X
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont			7f		Х
_	If the organization received a contribution of qualified intellectual property, did the organization file F			7g		
_	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization			7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	d by th	ne			
_	sponsoring organization have excess business holdings at any time during the year?			8		
9	Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966?			9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?			9b	\vdash	
10	Section 501(c)(7) organizations. Enter:			30		
	Initiation fees and capital contributions included on Part VIII, line 12	10a				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations. Enter:					
	Gross income from members or shareholders	11a				
	Gross income from other sources (Do not net amounts due or paid to other sources against					
	amounts due or received from them.)	11b				
I2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1041	?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.					
а	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	Note. See the instructions for additional information the organization must report on Schedule O.					
b	Enter the amount of reserves the organization is required to maintain by the states in which the		1			
	organization is licensed to issue qualified health plans	13b				
	Enter the amount of reserves on hand	13c				77
				14a	igwdot	X
h	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedu	le O		14h	. 1	I

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46-2048313 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
000	tion 7. Governing Body and Management		Yes	No
10	Enter the number of voting members of the governing body at the end of the tax year 14		163	NO
ıa	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	, , ,			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	_		v
_	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision	_		v
_	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			77
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	_X	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		Х
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		X
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	1 , , , ,	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14		Х
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a		X
b	Other officers or key employees of the organization	15b		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ► NONE			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) and 990-T (Section 501(c)(3)s only) are	ıvailab	le	
	for public inspection. Indicate how you made these available. Check all that apply.			
	Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	l finan	cial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records:			
	FRANK MARCHIONY - 3147260148			
	6646 VERNON AVENUE, ST. LOUIS, MO 63130			

Form **990** (2017)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	l			C)	про	1001	(D)	(E)	(F)
Name and Title	Average	(do			ition) than	one	Reportable	Reportable	Estimated
	hours per	box	, unle	ss pe	rsoni	is bot or/trus	h an	compensation	compensation	amount of
	week (list any	\vdash				17 11 410	100,	from the	from related organizations	other compensation
	hours for	Individual trustee or director				p		organization	(W-2/1099-MISC)	from the
	related	tee or	ıstee			ensate		(W-2/1099-MISC)	(,	organization
	organizations	al trus	nal trı		loyee	omp				and related
	below	lividu	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) RON JACKSON	line) 1.00	Ĕ	<u> </u>	₽	. A	jj e	호			
DIRECTOR	1.00	X						0.	0.	0.
(2) ROSE ANDERSON-RICE	1.00							0.	0.	<u> </u>
SECRETARY	1.00	x		x				0.	0.	0.
(3) PATTY CARLETON	1.00			-				0.0		
DIRECTOR		x						0.	0.	0.
(4) SHAUGHNESSY H. DANIELS	1.00								-	
VICE-PRESIDENT		Х		х				0.	0.	0.
(5) ALISON FERRING	1.00									
DIRECTOR		Х						0.	0.	0.
(6) GRETTA FORRESTER	1.00									
DIRECTOR		Х						0.	0.	0.
(7) EVAN W. FOWLER	1.00									
DIRECTOR		Х						0.	0.	0.
(8) PAULA D. KNIGHT	1.00								_	_
DIRECTOR		Х						0.	0.	0.
(9) SANDRA M. MOORE	1.00	l		l						
TREASURER	1 00	Х		Х				0.	0.	0.
(10) STACEY LIEKWEG	1.00	,,		,,					0	0
PRESIDENT	1 00	Х		Х				0.	0.	0.
(11) LUCENDIA SMITH	1.00	X						0.	0.	0
DIRECTOR	1.00	^						0.	0.	0.
(12) AMY SOPER DIRECTOR	1.00	X						0.	0.	0.
(13) BRITTON G. ROBERTSON	1.00	^						0.	0.	0.
DIRECTOR	1.00	X						0.	0.	0.
(14) STEVE ZWOLAK	1.00							0.	•	
DIRECTOR		x						0.	0.	0.
(15) MARK CROSS	40.00							•		
CENTER DIRECTOR		1		x				84,000.	0.	0.
								-		
										- 000

46-2048313 D/B/A FLANCE EARLY LEARNING CENTER Form 990 (2017) Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (C) (A) (F) (D) (E) Position Name and title Average Reportable Reportable Estimated (do not check more than one hours per compensation compensation amount of box, unless person is both an officer and a director/trustee) week from from related other (list any organizations compensation ndividual trustee or director the hours for organization (W-2/1099-MISC) from the related nstitutional trustee (W-2/1099-MISC) organization organizations and related below organizations line) 84,000. 0. 1b Sub-total 0. 0. 0. c Total from continuation sheets to Part VII, Section A 84,000. d Total (add lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable 0 compensation from the organization Yes No Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual X 3 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 4 Х Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services X rendered to the organization? If "Yes," complete Schedule J for such person **Section B. Independent Contractors** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (C) (A) (B) Name and business address NONE Description of services Compensation Total number of independent contractors (including but not limited to those listed above) who received more than

Form 990 (2017)

\$100,000 of compensation from the organization

Pai	rt VII	Statement of Rever	nue					
		Check if Schedule O cont	ains a response	or note to any li	ne in this Part VIII			
			·		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
ifts, Grants ir Amounts	b c	Federated campaigns Membership dues Fundraising events Related organizations	1b					
Contributions, Gifts, Grants and Other Similar Amounts	e f	Government grants (contribut All other contributions, gifts, gran similar amounts not included abo	ts, and ve 1f 1	145,747.				
no.		Noncash contributions included in lines			1,145,747.			
9	<u>n</u>	Total. Add lines 1a-1f						
Program Service Revenue	2 a b		-	Business Code 624410	799,693.	799,693.		
o S	С	:						
ran Sev	d	I						
90 F	е	·						
ط ا	f	All other program service reve	enue					
	g	Total. Add lines 2a-2f			799,693.			
	3	Investment income (including	dividends, inter	est, and				
		other similar amounts)						
	4	Income from investment of tax	x-exempt bond	proceeds				
	5	Royalties	· <u></u>	. <u></u>				
			(i) Real	(ii) Personal				
	6 a	Gross rents						
	b	Less: rental expenses						
	С	Rental income or (loss)						
	d	Net rental income or (loss)	· <u>·····</u>	. <u></u>				
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory						
	b	Less: cost or other basis						
		and sales expenses						
	С	Gain or (loss)						
	d	Net gain or (loss)		. <u></u>				
Other Revenue	8 a	Gross income from fundraisin including \$	of					
Be		contributions reported on line	· ·					
her	h	Part IV, line 18			-			
ŏ∣		Net income or (loss) from fund						
		Gross income from gaming ac						
	<i>3 a</i>	Part IV, line 19						
	h	Less: direct expenses			-			
		Net income or (loss) from gam		•				
		Gross sales of inventory, less						
	.o u	and allowances						
	h	Less: cost of goods sold			-			
		Net income or (loss) from sale		•				
ŀ		Miscellaneous Revenu		Business Code				
ł	11 2	OTHER INCOME		624410	804.	804.		
	b					75-6		
	C							
	Ч	All other revenue						
	о Р	Total. Add lines 11a-11d			804.			
	12	Total revenue. See instructions.			1,946,244.		0.	0.

Part IX | Statement of Functional Expenses

Da	Check if Schedule O contains a response not include amounts reported on lines 6b,	(A)	(B)	(C)	(D)
	8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	84,000.	21,000.	21,000.	42,000
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)			1.5.0.	
7	Other salaries and wages	868,645.	816,581.	16,397.	35,667
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	90,531.	83,407.	1,347.	5,777
10	Payroll taxes	81,143.	71,730.	3,055.	6,358
11	Fees for services (non-employees):	-	-		
а	Management				
b	Legal				
С	Accounting				
d					
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch 0.)	80,606.	15,328.	47,712.	17,566
12	Advertising and promotion	1,090.	500.	84.	506
13	Office expenses	27,280.	11,581.	6,317.	9,382
14	Information technology	12,207.	11,047.	580.	580
15	Royalties	0.45 4.05	000 510	10.006	10 000
16	Occupancy	245,125.	220,719.	12,206.	12,200
17	Travel	2,295.	1,285.	559.	451
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	6 F	C.F.		
19	Conferences, conventions, and meetings	65.	65.	1 404	1 400
20	Interest	12,511.	9,599.	1,484.	1,428
21	Payments to affiliates	22 462	72 20E	39.	39
22	Depreciation, depletion, and amortization	23,463. 5,750.	23,385. 4,628.	561.	561
23	Other evenues Itemize evenues not severed	3,130.	4,040.	201.	201
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A)				
_	amount, list line 24e expenses on Schedule 0.) SCHOOL AND CLASSROOM SU	117,893.	114,161.	2,063.	1,669
a b	PROFESSIONAL DEVELOPMEN	58,573.	58,573.	2,005.	1,009
	OTHER	20,532.	18,995.	477.	1,060
c d	<u> </u>	20,332.	10,000	T 1 1 •	1,000
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	1,731,709.	1,482,584.	113,881.	135,244
26	Joint costs. Complete this line only if the organization				-
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

Form **990** (2017)

Form 990 (2017)
Part X | Balance Sheet

Pa	rt X	Balance Sheet					
		Check if Schedule O contains a response or no	te to ar	y line in this Part X			
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing	89,185.	1	84,600.		
	2	Savings and temporary cash investments				2	
	3	Pledges and grants receivable, net				3	125,000.
	4	Accounts receivable, net		66,136.	4	87,660.	
	5	Loans and other receivables from current and f					
		trustees, key employees, and highest compens					
		Part II of Schedule L		5			
	6	Loans and other receivables from other disqual					
		section 4958(f)(1)), persons described in section	n 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of sec	tion 50	1(c)(9) voluntary			
ţ		employees' beneficiary organizations (see instr)	. Comp	lete Part II of Sch L		6	
Assets	7	Notes and loans receivable, net				7	
Ä	8	Inventories for sale or use				8	
	9					9	
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	148,802.			
	b	Less: accumulated depreciation	10b	36,676.	57,610.	10c	112,126.
	11	Investments - publicly traded securities		11			
	12	Investments - other securities. See Part IV, line		12			
	13	Investments - program-related. See Part IV, line	11			13	
	14	Intangible assets		14			
	15	Other assets. See Part IV, line 11	3,855.	15	3,273.		
	16	Total assets. Add lines 1 through 15 (must equ	216,786.	16	412,659.		
	17	Accounts payable and accrued expenses	147,333.	17	132,287.		
	18	Grants payable				18	
	19	Deferred revenue			525.	19	2,404.
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete				21	
es	22	Loans and other payables to current and forme					
≣		key employees, highest compensated employe					
Liabilities		Complete Part II of Schedule L				22	
_	23	Secured mortgages and notes payable to unrel			255 200	23	240 505
	24	Unsecured notes and loans payable to unrelate			255,000.	24	249,505.
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on line		·			
		Schedule D		402,858.	25	201 106	
	26	Total liabilities. Add lines 17 through 25			402,030.	26	384,196.
		Organizations that follow SFAS 117 (ASC 958		ck here 🕨 🛕 and			
ces		complete lines 27 through 29, and lines 33 ar			-275,251.		-160,669.
<u>a</u>	27	Unrestricted net assets			89,179.	27	189,132.
Fund Balances	28	Temporarily restricted net assets			09,119.	28	109,132.
pur	29					29	
ŗ.		Organizations that do not follow SFAS 117 (A	15C 95	B), cneck nere ▶ □ □			
S O		and complete lines 30 through 34.				20	
set	30	Capital stock or trust principal, or current funds				30	
Net Assets or	31	Paid-in or capital surplus, or land, building, or en				31	
Net	32	Retained earnings, endowment, accumulated in			-186,072.	32	28,463.
_	33	Total net assets or fund balances			216,786.	33	412,659.
	34	Total liabilities and net assets/fund balances			410,700.	34	Form 990 (2017)

Form **990** (2017)

	1990 (2017) Dy Dy 11 I Britted Brittell Berntilline Cellilen	1 0 2	3040313	, L	ige 12
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,94		
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,73		
3	Revenue less expenses. Subtract line 2 from line 1	3			35.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	-18	6,0	72.
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,				
	column (B))	10	2	8,4	163.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				X
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis,			
	consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the			l	
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in School				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir	-	it		
	Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired audi			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

FLANCE MANAGEMENT INC **Employer identification number** Name of the organization D/B/A FLANCE EARLY LEARNING CENTER 46-2048313 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. ☐ Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other in your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Total

Schedule A (Form 990 or 990-EZ) 2017 D/B/A FLANCE EARLY LEARNING CENTER

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support		·				
Cale	ndar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	Gifts, grants, contributions, and	,	, ,	, ,	, ,	, ,	.,
	membership fees received. (Do not						
	include any "unusual grants.")	80,749.	654,972.	512,719.	873,579.	1145747.	3267766.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge	00 740	CE4 070	F10 710	072 570	1145747	2067766
4	Total. Add lines 1 through 3	80,749.	654,972.	512,719.	873,579.	1145747.	3267766.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						2267766
	Public support. Subtract line 5 from line 4.						3267766.
	ction B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2013 80,749.	(b) 2014 654, 972.	(c) 2015 512,719.	(d) 2016 873,579.	(e) 2017 1145747.	(f) Total 3267766.
	Amounts from line 4	00,743.	034,912.	314,719.	013,313.	1143/4/•	3207700.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
_	and income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
40	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital		24.	6,751.	231.	804.	7,810.
44	assets (Explain in Part VI.)		21.	0,731.	231.	004.	3275576.
12	Gross receipts from related activities,	oto (soo instructio	ono)			12 2	,204,006.
	First five years. If the Form 990 is for			d fourth or fifth to		L .	720170001
	organization, check this box and stor				-		▶□
Sec	ction C. Computation of Publ						
14	Public support percentage for 2017 (line 6. column (f) di	ivided by line 11, o	column (f))		14	99.76 %
	Public support percentage from 2016					15	%
	33 1/3% support test - 2017. If the o					nore, check this bo	x and
	stop here. The organization qualifies	as a publicly supp	orted organization	· 			▶ X
b	33 1/3% support test - 2016. If the						
	and stop here. The organization qual	ifies as a publicly s	supported organiza	ation			▶ □
17a	10% -facts-and-circumstances tes						
	and if the organization meets the "fac	ts-and-circumstan	ces" test, check th	nis box and stop h	iere. Explain in Pa	rt VI how the organ	ization
	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances tes						
	more, and if the organization meets the	ne "facts-and-circu	mstances" test, cl	neck this box and	stop here. Explair	n in Part VI how the	
	organization meets the "facts-and-circ	cumstances" test.	The organization of	qualifies as a publi	cly supported orga	anization	▶□
18	Private foundation. If the organization	n did not check a	box on line 13, 16	a, 16b, 17a, or 17t	o, check this box a	and see instruction	s ▶□

Schedule A (Form 990 or 990-EZ) 2017

Schedule A (Form 990 or 990-EZ) 2017 D/B/A FLANCE EARLY LEARNING CENTER

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support	, 1	,				
Cale	endar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
	merchandise sold or services per-						
	formed, or facilities furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
ŀ	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
(Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
	ction B. Total Support		•		•	•	
Cale	endar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
9	Amounts from line 6	. ,	, ,			, ,	,,
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties, and income from similar sources						
ŀ	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
	Net income from unrelated business						
	activities not included in line 10b,						
	whether or not the business is regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital						
13	assets (Explain in Part VI.)						
	First five years. If the Form 990 is for	r the organization	s first, second this	rd, fourth, or fifth t	ax vear as a section	n 501(c)(3) organi	zation.
•		-			•		
Se	ction C. Computation of Publ						
	Public support percentage for 2017 (column (f))		15	%
	Public support percentage from 2016					16	%
	ction D. Computation of Inve					<u> </u>	
	Investment income percentage for 20					17	%
	Investment income percentage from					18	%
	a 33 1/3% support tests - 2017. If the					33 1/3%, and line	
	more than 33 1/3%, check this box a						
ŀ	33 1/3% support tests - 2016. If the						
-	line 18 is not more than 33 1/3%, che						
20	Private foundation If the organization						

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1		
	2		
	3a		
	3b		
	3с		
	4-		
	4a		
	4b		
	4c		
	5a		
	5b		
	5c		
	50		
	6		
	7		
	8		
	9a		
	9b		
	-		
	0-		
	9с		
	10a		
	105		
	10b		
m 9	90 or 99	90-EZ	2017

Schedule A (Form 990 or 990-EZ) 2017 D/B/A FLANCE EARLY LEARNING CENTER

Pa	rt IV Supporting Organizations _(continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
c	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
800	supported organizations played in this regard.	3		
	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions)	•		
a h	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below. The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins	truction	-)	
_	Activities Test. Answer (a) and (b) below.	uction	Yes	No
2 a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of		163	140
a	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b				
~	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
-	trustees of each of the supported organizations? <i>Provide details in Part VI</i> .	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Ves." describe in Part VI the role played by the organization in this regard	3h		

Schedule A (Form 990 or 990-EZ) 2017 D/B/A FLANCE EARLY LEARNING CENTER 46-2048313 Page 6

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supportin	g Orga	nizations	J	
1	1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All				
	other Type III non-functionally integrated supporting organizations must co	mplete S	Sections A through E.		
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)	
1	Net short-term capital gain	1			
2	Recoveries of prior-year distributions	2			
3	Other gross income (see instructions)	3			
4	Add lines 1 through 3	4			
5	Depreciation and depletion	5			
6	Portion of operating expenses paid or incurred for production or				
	collection of gross income or for management, conservation, or				
	maintenance of property held for production of income (see instructions)	6			
7	Other expenses (see instructions)	7			
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8			
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)	
1	Aggregate fair market value of all non-exempt-use assets (see				
	instructions for short tax year or assets held for part of year):				
а	Average monthly value of securities	1a			
b	Average monthly cash balances	1b			
С	Fair market value of other non-exempt-use assets	1c			
d	Total (add lines 1a, 1b, and 1c)	1d			
е	Discount claimed for blockage or other				
	factors (explain in detail in Part VI):				
2	Acquisition indebtedness applicable to non-exempt-use assets	2			
3	Subtract line 2 from line 1d	3			
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,				
	see instructions)	4			
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5			
6	Multiply line 5 by .035	6			
7	Recoveries of prior-year distributions	7			
8	Minimum Asset Amount (add line 7 to line 6)	8			
Sect	ion C - Distributable Amount			Current Year	
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1			
2	Enter 85% of line 1	2			
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3			
4	Enter greater of line 2 or line 3	4			
5	Income tax imposed in prior year	5			
6	Distributable Amount. Subtract line 5 from line 4, unless subject to				
	emergency temporary reduction (see instructions)	6			
7	Check here if the current year is the organization's first as a non-functional	ly integra	ted Type III supporting org	anization (see	

Schedule A (Form 990 or 990-EZ) 2017

instructions).

46-2048313 Page 7

Schedule A (Form 990 or 990-EZ) 2017	D/B/	A FLANCE	EARLY	LEARNING	CENTER
SCHEOUIE A (FOITH 990 OF 990:F71 /OT7	<i></i>	77 T TTTT CT		TTTTT117	

Par	rt V Type III Non-Functionally Integrated 509	9(a)(3) Supporting Orga	anizations _(continued)	
Secti	ion D - Distributions		,	Current Year
1	Amounts paid to supported organizations to accomplish ex	empt purposes		
2	Amounts paid to perform activity that directly furthers exem			
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpos	ns		
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which	the organization is responsive	Э	
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2017 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Secti	ion E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1	Distributable amount for 2017 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2017 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2017			
а				
b	From 2013			
С	From 2014			
d	From 2015			
е	From 2016			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2017 distributable amount			
i	Carryover from 2012 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2017 from Section D,			
	line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2017 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2017, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2017. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2018. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
	Excess from 2013			
b	Excess from 2014			
С	Excess from 2015			
d	Excess from 2016			
е	Excess from 2017			

Schedule A (Form 990 or 990-EZ) 2017

FLANCE MANAGEMENT INC

Schedule A	(Form 990 or 990	-EZ) 2017 D	/B/A FLANC	E EARLY	LEARNING	CENTER	46-2048313 Page 8
Part VI	Part IV, Section A line 1; Part IV, Section D, lines	al Informate A, lines 1, 2, 3 ection D, lines 5, 6, and 8; ar	tion. Provide the e Bb, 3c, 4b, 4c, 5a, 6, 2 and 3; Part IV, Se	xplanations re 9a, 9b, 9c, 1 ⁻ ection E, lines	equired by Part II, li 1a, 11b, and 11c; F 1c, 2a, 2b, 3a, and	ne 10; Part II, line 17a Part IV, Section B, lines	or 17b; Part III, line 12; s 1 and 2; Part IV, Section C, t V, Section B, line 1e; Part V,
	(See instructions	5.)					

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Name of the organization

Organization type (check one):

FLANCE MANAGEMENT INC

D/B/A FLANCE EARLY LEARNING CENTER

Employer identification number

46-2048313

Filers of:		Section:			
Form 990	or 990-EZ	X 501(c)(3) (enter number) organization			
		4947(a)(1) nonexempt charitable trust not treated as a private foundation			
		527 political organization			
Form 990	ı-PF	501(c)(3) exempt private foundation			
		4947(a)(1) nonexempt charitable trust treated as a private foundation			
		501(c)(3) taxable private foundation			
<u> </u>					
	•	covered by the General Rule or a Special Rule. 7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.			
General l	Rule				
	-	filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.			
Special F	Rules				
;	For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.				
	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.				
:	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year				
but it mu	st answer "No" on I	at isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).			

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

Name of organization
FLANCE MANAGEMENT INC
D/B/A FLANCE EARLY LEARNING CENTER

Employer identification number

46-2048313

Part I	Contributors (see instructions). Use duplicate copies of Part I if additi	onal space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	FRIENDS OF FLANCE 720 OLIVE STREET, SUITE 2500 SAINT LOUIS, MO 63101	\$87,500.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	SAWYER MARGLOUS FOUNDATION 8000 MARYLAND AVE., SUITE 860 SAINT LOUIS, MO 63105		Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	CDA, STL 1520 MARKET, SUITE 2000 SAINT LOUIS, MO 63103	_ \$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4	BERGES FAMILY FOUNDATION 255 ISLAND CREEK DR VERO BEACH, FL 32963		Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	CORTEX 4320 FOREST PARK AVENUE, SUITE 201 SAINT LOUIS, MO 63108	\$150,000. 	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6	FERRING FAMILY FOUNDATION 3536 WASHINGTON AVENUE SAINT LOUIS, MO 63103	_ _ \$115,100.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
723452 11-0	1-17	Schedule B (Form	990, 990-EZ, or 990-PF) (2017)

Name of organization
FLANCE MANAGEMENT INC
D/B/A FLANCE EARLY LEARNING CENTER

Employer identification number

46-2048313

Part I	Contributors (see instructions). Use duplicate copies of Part I if addition	onal space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	HAUCK CHARITABLE FOUNDATION 999 EXECUTIVE PARKWAY DR, SUITE 202 SAINT LOUIS, MO 63141	\$\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8	PNC FOUNDATION 300 FIFTH AVENUE PITTSBURGH, PA 15212	\$\$40,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
9	ST. LOUIS HOUSING AUTHORITY 3520 PAGE BLVD SAINT LOUIS, MO 63106	- - \$ 150,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		- - - -	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		- - - -	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
723452 11-0	117	Schedule R /Form	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization
FLANCE MANAGEMENT INC
D/B/A FLANCE EARLY LEARNING CENTER

Employer identification number

46-2048313

Part II	Noncash Property (see instructions). Use duplicate copies of P	Part II if additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		<u> </u>	
		\ \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	17	\$	 990, 990-EZ, or 990-PF) (

Employer identification number Name of organization FLANCE MANAGEMENT INC D/B/A FLANCE EARLY LEARNING CENTER 46-2048313 Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for Part III the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from Part I (d) Description of how gift is held (b) Purpose of gift (c) Use of gift (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

FLANCE MANAGEMENT INC

D/B/A FLANCE EARLY LEARNING CENTER

Employer identification number 46-2048313

Pai	rt I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds	s or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin	ne 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advis	sed funds
	are the organization's property, subject to the organization's	•	
6	Did the organization inform all grantees, donors, and donor a		
	for charitable purposes and not for the benefit of the donor of		
Pai			
1	Purpose(s) of conservation easements held by the organizati	ion (check all that apply).	
	Preservation of land for public use (e.g., recreation or e		orically important land area
	Protection of natural habitat	Preservation of a cert	tified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualit	fied conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b			
С	Number of conservation easements on a certified historic str		
d	Number of conservation easements included in (c) acquired		
	listed in the National Register		
3	Number of conservation easements modified, transferred, re		
	year▶		
4	Number of states where property subject to conservation ea	sement is located	
5	Does the organization have a written policy regarding the per	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements in		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,		
	>		
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conserva	ation easements during the year
	> \$		
8	Does each conservation easement reported on line 2(d) above	ve satisfy the requirements of section 170	O(h)(4)(B)(i)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIII, describe how the organization reports conservati		
	include, if applicable, the text of the footnote to the organization	tion's financial statements that describes	the organization's accounting for
	conservation easements.		
Pai	t III Organizations Maintaining Collections o	f Art, Historical Treasures, or C	Other Similar Assets.
	Complete if the organization answered "Yes" on Form	1 990, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116 (AS	SC 958), not to report in its revenue state	ment and balance sheet works of art,
	historical treasures, or other similar assets held for public ext	nibition, education, or research in furthera	ance of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that descri	ibes these items.	
b	If the organization elected, as permitted under SFAS 116 (AS	SC 958), to report in its revenue statemen	t and balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, ed	ducation, or research in furtherance of pu	iblic service, provide the following amounts
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		> \$
	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, historical tre		
	the following amounts required to be reported under SFAS 1	16 (ASC 958) relating to these items:	
а	Revenue included on Form 990, Part VIII, line 1		> \$
h	Assets included in Form 990, Part X		► \$

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Schedule D (Form 990) 2017

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2017

Pai	t III Organizations Maintaining Col	lections of A	rt, Hist	torical Tr	easures, o	or Other	Simila	r Asset	ts (continue	ed)
3	Using the organization's acquisition, accession,	and other record	ds, checl	k any of the	following tha	nt are a sig	nificant us	se of its	collection it	tems
	(check all that apply):									
а	Public exhibition	d	ı 🖳	Loan or exc	hange progra	ams				
b	Scholarly research	е	, 🔲	Other						
С	Preservation for future generations									
4	Provide a description of the organization's colle	ctions and explai	in how th	ney further t	he organizati	on's exem	pt purpos	e in Part	XIII.	
5	During the year, did the organization solicit or re	eceive donations	of art, hi	storical trea	sures, or oth	er similar a	assets		_	
	to be sold to raise funds rather than to be maint	tained as part of	the orga	nization's co	ollection?			L	Yes	No_
Pai	t IV Escrow and Custodial Arrange	•	ete if the	organizatio	n answered	"Yes" on F	orm 990,	Part IV, I	line 9, or	
	reported an amount on Form 990, Part X	(, line 21.								
1a	Is the organization an agent, trustee, custodian	or other intermed	diary for	contribution	ns or other as	sets not ir	ncluded	_	_	
	on Form 990, Part X?							🖳	Yes	└── No
b	If "Yes," explain the arrangement in Part XIII and	d complete the fo	llowing 1	table:						
									Amount	
С	Beginning balance						1c			
d	Additions during the year						1d			
е	Distributions during the year						1e			
f	Ending balance	1f								
2a	Did the organization include an amount on Form	n 990, Part X, line	21, for	escrow or c	ustodial acco	ount liabilit	y?	L	Yes	└─ No
_	If "Yes," explain the arrangement in Part XIII. Ch									
Pai					1					
		a) Current year	(b) P	rior year	(c) Two year	rs back (c	i) Three yea	ars back	(e) Four ye	ars back
	Beginning of year balance									
b	Contributions									
	Net investment earnings, gains, and losses									
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the current		ce (line 1	g, column (a	a)) held as:					
а	Board designated or quasi-endowment		_%							
	Permanent endowment	%								
С	Temporarily restricted endowment ▶	%								
	The percentages on lines 2a, 2b, and 2c should	-								
3a	Are there endowment funds not in the possessi	on of the organiz	ation tha	at are held a	and administe	ered for the	e organiza	tion	_	
	by:								Y (es No
	(i) unrelated organizations								3a(i)	
	(ii) related organizations									
b	If "Yes" on line 3a(ii), are the related organization	•							3b	
4	Describe in Part XIII the intended uses of the or		owment	funds.						
Pai	t VI Land, Buildings, and Equipmer									
	Complete if the organization answered "									
	Description of property	(a) Cost or o		` '	or other		umulated		(d) Book v	alue
		basis (investr	nent)	basis	(other)	depr	eciation			
	Land									
	Buildings									
	Leasehold improvements			1 /	0 000		26 67	_	110	106
	Equipment			14	8,802.		36,67	٠٠		,126.
	Other	<u> </u>		(5) "	10)			-	110	126
Tota	. Add lines 1a through 1e. (Column (d) must equa	ai Form 990, Part	X, colur	nn (B), line 1	10c.)			▶		,126.

Schedule D (Form 990) 2017

Schedule D (Form 990) 2017 D/ B/ A FLANC	C CAKLI TEN	THING CENTER	40)-2040313 P	age 🕻
Part VII Investments - Other Securities.					
Complete if the organization answered "Yes"					
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of v	aluation: Cost or en	d-of-year market valu	<u>e</u>
(1) Financial derivatives					
(2) Closely-held equity interests					
(3) Other					
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)					
	F 000 D+ IV	line 44 - One Farma 000	Deat V. Beer 40		
Complete if the organization answered "Yes" (a) Description of investment	(b) Book value			d-of-year market valu	
	(b) Book value	(C) Welliod of V	aluation. Cost of en	d-or-year market valu	
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9) Tatal (Col. (b) must equal Form 000 Part V and (P) line 12.)					
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ Part IX Other Assets.					
Complete if the organization answered "Yes"	on Form 990 Part IV	line 11d See Form 000	Part V line 15		
	Description	ille 11d. See 1 omi 990,	Tart X, III e 15.	(b) Book value	
				(3) 20011 10.00	
<u>(1)</u> (2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Column (b) must equal Form 990, Part X, col. (B) line					
Part X Other Liabilities.	, 10.)			1	
Complete if the organization answered "Yes"	on Form 990 Part IV	line 11e or 11f See Forn	n 990 Part X line 2	5	
1. (a) Description of liability		(b) Book value	11000,1 41171, 11110 21	<u>. </u>	
(1) Federal income taxes		.,			
(2)					
(3)					
(4)	+				
(5)	+				
(6)	+				
(7)	+				
(8)					
(9)	+				
<u> </u>					

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

Schedule D (Form 990) 2017

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)

D/B/A FLANCE EARLY LEARNING CENTER 46-2048313 Page 4

Pa	Reconciliation of Revenue per Audited Financial State		nue per Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line Total revenue, gains, and other support per audited financial statements		1	1,946,244.
1				1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	2a		
a	Net unrealized gains (losses) on investments			
b	Donated services and use of facilities			
C	Recoveries of prior year grants			
d	Other (Describe in Part XIII.)		0-	0.
e	Add lines 2a through 2d			1,946,244.
3	Subtract line 2e from line 1		3	1,740,244.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	1 4- 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b			
b	Other (Describe in Part XIII.)	<u> </u>		0.
c	Add lines 4a and 4b			1,946,244.
5 D a	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) rt XII Reconciliation of Expenses per Audited Financial Sta			<u> </u>
Га	Complete if the organization answered "Yes" on Form 990, Part IV, line		nises per netur	11.
_			11	1,731,709.
1	Total expenses and losses per audited financial statements			1,731,700.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	ا ما		
a	Donated services and use of facilities			
b	Prior year adjustments			
С.	Other losses			
d	Other (Describe in Part XIII.)			0
е	Add lines 2a through 2d			1,731,709.
3	Subtract line 2e from line 1		3	1,/31,/09.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1 . 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b			
b	Other (Describe in Part XIII.)	4b		0
С	Add lines 4a and 4b			0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18	.)	5	1,731,709.
	rt XIII Supplemental Information.			
	de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4		Part V, line 4; Part X	, line 2; Part XI,
lines	2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide an	y additional information.		
ם זגם	RT X, LINE 2:			
LVI	(I A, DINE Z.			
FLZ	ANCE IS A NOT-FOR-PROFIT ORGANIZATION TH	HAT IS EXEMPT	FROM INCO	ME TAXES
UNI	DER SECTION 501(C)(3) OF THE INTERNAL R	EVENUE CODE.	FINANCIAL	ACCOUNTING

FLANCE IS A NOT-FOR-PROFIT ORGANIZATION THAT IS EXEMPT FROM INCOME TAXES

UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE. FINANCIAL ACCOUNTING

STANDARDS FOR UNCERTAIN TAX POSITIONS PROHIBIT FINANCIAL STATEMENT

RECOGNITION OF THE IMPACT OF A TAX POSITION IF THE POSITION IS NOT "MORE

LIKELY THAN NOT" TO BE SUSTAINED ON AUDIT, BASED ON THE TECHNICAL MERITS

OF THE POSITION. THE FEDERAL FORMS 990 OF FLANCE ARE SUBJECT TO

EXAMINATION BY THE INTERNAL REVENUE SERVICE, GENERALLY FOR THREE YEARS

AFTER THEY HAVE BEEN FILED.

Schedule D (Form 990) 2017

FLANCE MANAGEMENT INC

Schedule [O (Form 990) 2017	D/B/A FLANCE	EARLY	LEARNING	CENTER	46-2048313 Page 5
Part XIII	O (Form 990) 2017 Supplemental Info	ormation (continued)				
			·			

SCHEDULE L

Department of the Treasury Internal Revenue Service

Transactions With Interested Persons

(Form 990 or 990-EZ) ► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

➤ Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open To Public Inspection

Name of the organization

FLANCE MANAGEMENT INC

Employer identification number

	D	/B/A FL	ANCE EARI	Y L	EAR	NING CENTE	R		46	-20	483	13		
Part I	Excess Bene	fit Transac	tions (section 5	01(c)(3	3), sect	ion 501(c)(4), and 50)1(c))(29) organizatior	ns only	/).				
	Complete if the c	organization an	swered "Yes" on	Form 9	990, Pa	art IV, line 25a or 25l	b, or	Form 990-EZ, P	art V,	line 40	b.			
1,,,,	c 1: 1:c: 1	(b	Relationship bet	ween o	disqua	lified ,	, ,					(d)	Corre	cted?
(a) Name	e of disqualified p	erson	person and o	rganiza	ation	(6	c) De	escription of tran	sactio	n	Yes			No
2 Enter th	e amount of tax i	ncurred by the	organization mar	nagers	or disc	qualified persons du	ring	the year under						
section	4958									▶ \$				
3 Enter th	e amount of tax,	if any, on line 2	2, above, reimbur	sed by	the or	ganization				▶ \$				
Part II	Loans to and	l/or From li	nterested Per	sons	5.									
	Complete if the c	organization an	swered "Yes" on	Form 9	990-EZ	, Part V, line 38a or	Forn	n 990, Part IV, lir	ie 26;	or if th	e orga	nizati	on	
	reported an amo		90, Part X, line 5,								W. V An	oround		
(a) Name of (b) Relation interested person with organ			onship (c) i dipose		an to or	(C) Original	(f) Balance due		(g) In default?		(h) Ap by bo comm	ard or	(i) W	ritten
interes	stea person	with organization	nization of loan		ization?	principal amount			 		comm	ittee?	ayree	ment?
				То	From				Yes	No	Yes	No	Yes	No
				1										
				1										
				1										
				1										
Fotal Part III	Grante or Ae	eietance R	enefiting Inte	rosto	d Da	\$								
			•											
			swered "Yes" on					(d) Tuno	of		10) Purp	000.01	<u> </u>
(a) Name of interested person		Derson	(b) Relationship interested per			(c) Amount of assistance		(d) Type assistan			•	, Purp assista		
			the organiz											
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										\neg				

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2017

SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ. ▶ Go to www.irs.gov/Form990 for the latest information. Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

FLANCE MANAGEMENT INC D/B/A FLANCE EARLY LEARNING CENTER

Employer identification number 46-2048313

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: PROVIDES (I) A NURTURING ENVIRONMENT FOR THE EMOTIONAL, COGNITIVE, SOCIAL AND PHYSICAL DEVELOPMENT OF CHILDREN AGES 6 WEEKS TO 6 YEARS, AND (II) PROFESSIONAL DEVELOPMENT OPPORTUNITIES FOR CURRENT AND FUTURE EARLY CHILDHOOD EDUCATORS.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: OPPORTUNITIES FOR CURRENT AND FUTURE EARLY CHILDHOOD EDUCATORS.

FORM 990, PART VI, SECTION B, LINE 11B:

THE 990 IS REVIEWED AND APPROVED BY THE ORGANIZATION'S FINANCE COMMITTEE OF THE BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION B, LINE 12C:

DIRECTORS ARE REQUIRED TO ANNUALLY DISCLOSE CONFLICTS OF INTEREST AND POTENTIAL CONFLICTS OF INTEREST. DIRECTORS WITH CONFLICTS OR POTENTIAL CONFLICTS OF INTEREST ARE EXCLUDED FROM DISCUSSIONS AND VOTES ON MATTERS RELATED TO SUCH CONFLICTS.

FORM 990, PART VI, SECTION C, LINE 19:

THE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE AVAILABLE UPON REQUEST. IN ADDITION, THE FINANCIAL STATEMENTS ARE AVAILABLE ON THE ORGANIZATION'S WEBSITE.

FORM 990, PART XII, LINE 2C:

THE ORGANIZATION HAS NOT CHANGED ITS PROCESS FOR OVERSIGHT OF THE

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2017)

732211 09-07-17

Schedule O Name of the			0-EZ) (20	o17) CE MANAGI	MENI	T TNC					Page 2 Employer identification number
	Organiza			A FLANCE			ING	CENTER			46-2048313
AUDIT,	AND	HAS	NOT	CHANGED	ITS	PROCESS	FOR	SELECTION	OF	AN	INDEPENDENT
ACCOUN	TANT	•									

Form **8868**

(Rev. January 2017)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868 .

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile, click on Charities & Non-Profits, and click on e-file for Charities and Non-Profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

iust use i omi 7004 to request air extension of time to lile inco	me tax retu		Enter file	er's identifying nu	ımber				
rint Name of exempt organization or other filer, see instruction or other filer, see instructi	Employer identification number (E								
Number, street, and room or suite no. If a P.O. box, ing your turn. See	Number, street, and room or suite no. If a P.O. box, see instructions. 1908 O'FALLON ST								
City, town or post office, state, and ZIP code. For a ST. LOUIS, MO 63106	foreign add	Iress, see instructions.							
nter the Return Code for the return that this application is for (file a separa	ate application for each return)			0 1				
pplication	Return	Application			Return				
s For	Code	Is For			Code				
orm 990 or Form 990-EZ	01	Form 990-T (corporation)			07				
orm 990-BL	02	Form 1041-A			08				
orm 4720 (individual)	03	Form 4720 (other than individual)			09				
orm 990-PF	04	Form 5227			10				
orm 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11						
orm 990-T (trust other than above) FRANK MARCHION	06	Form 8870			12				
	ess in the Urit Group Exe	Fax No. inted States, check this box	If this is fo	r the whole group ers the extension	is for.				
 I request an automatic 6-month extension of time until for the organization named above. The extension is for the X calendar year 2017 or tax year beginning If the tax year entered in line 1 is for less than 12 months, 	e organizati	d ending	e the exem	_ ·	turn				
Change in accounting period									
3a If this application is for Forms 990-BL, 990-PF, 990-T, 472	If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any								
nonrefundable credits. See instructions.			3a	\$	0.				
L KALS IS AS	20 ontor on	v refundable credits and		l					
b If this application is for Forms 990-PF, 990-T, 4720, or 606					•				
estimated tax payments made. Include any prior year ove	rpayment a	llowed as a credit.	3b	\$	0.				
	erpayment a payment wit	llowed as a credit. th this form, if required,	3b 3c	\$	0.				

instructions.

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2017)

MAIL TO: DEPARTMENT OF THE TREASURY INTERNAL REVENUE SERVICE CENTER OGDEN, UT 84201-0045