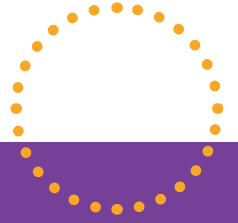


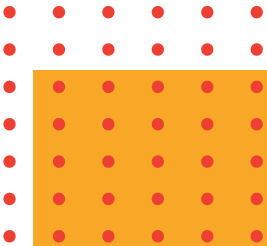


FLANCE EARLY LEARNING CENTER



A YEAR OF SMILES

2022 - 2023 IMPACT REPORT



Flance Early Learning Center provides excellence by educating and nurturing young children, supporting families, and strengthening community.



FROM THE EXECUTIVE DIRECTOR

What a year of smiles it has been at Flance! In one year we:

- Served 162 children
- Made sure over 90% of our pre-schoolers were kindergarten ready
- Initiated an impactful new SMILE program focused on social-emotional learning and the creative arts
- Learned new skills with extensive Conscious Discipline training for staff
- Engaged six new board members who helped strengthen our spring strategic planning process.

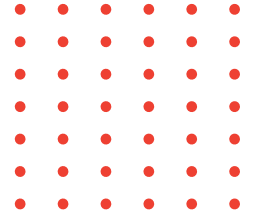
In addition to those smiles, we continued our *PITCH/Parents If Talking Can Help* programming, opened 11 of 12 classrooms, and hired lots of qualified and experienced new staff members to make it all happen. It is our hope that in 2023-2024 we will be able to open all 12 classrooms.

Flance experienced so much joy this year yet sadly we had to say goodbye to two tremendous friends, "Farmer John" Wilkerson and Edward Morris. We thank them for all the energy, time and passion they brought to Flance and shall miss them more than words can express.

Flance's accomplishments can happen only because of you. Whether you are a partner, advocate, friend, parent, volunteer or donor, thank you for your support. You are responsible for putting smiles on our children's faces daily.

Tami Timmer

Executive Director



"I love all the teachers and staff at Flance. Everyone is welcoming and inviting. This location is everything I've been seeking for my children. I thank the staff daily for everything they do!"

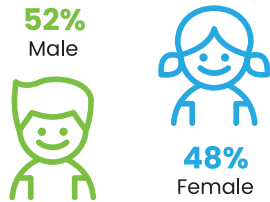


DEMOGRAPHICS

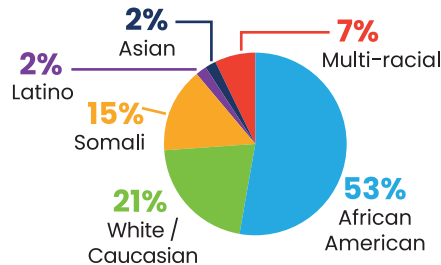
Total Students Served: **162**

July 1, 2022 – June 30, 2023

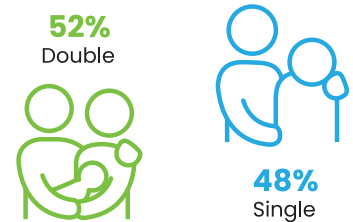
GENDER



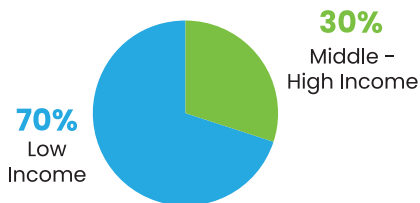
RACE / ETHNICITY



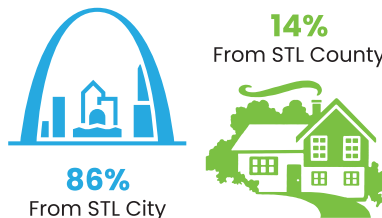
HOUSEHOLD COMPOSITION



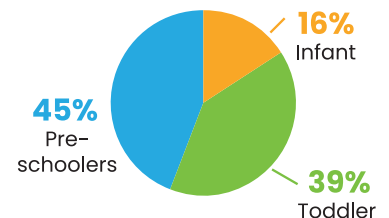
INCOME



ZIP



AGE



NURTURING CHILDREN



Therapist Karen Thomson of St. Louis Learning Disabilities Association



Movement specialist Kevin Lee of Stomp the World.



Art therapist Natasha Westrich Wood

Focus on Social, Emotional and Mental Health – SMILE



In 2022, the **St. Louis Mental Health Board** awarded Flance a three-year grant to integrate mindfulness, movement, music, art and play-based therapy into the classroom. SMILE (*Social, Emotional and Mindfulness Learning in Education*) has added a rich dimension to every child's experience at Flance.

Flance teachers enjoyed benefits from the SMILE program, too. Professional Development sessions have expanded their understanding of trauma, which impacts teaching practices. Red Bud teacher Sharon Smith earned certification in infant massage and has trained parents in this technique that helps babies feel relaxed and secure. All Flance teachers have embarked on a year-long training in Conscious Discipline, which teaches adults to regulate their emotional state in order to help children do the same. By integrating a deeper understanding of emotional intelligence, the SMILE program is having a transformational effect on Flance.

Dr. Jesse Helton, Associate Professor at SLU, conducted parent focus groups to gather feedback about the SMILE program. Parents clearly see a positive change in their child's development over the school year. Teachers and staff were praised as being key to this improvement, described with words like "loving", "caring", "amazing", "awesome", and "always excited to see my child."

"Integrating social-emotional therapies has inspired self-expression in my toddlers. The children cherish their time with the therapists and I'm grateful that we have the resources to support our students' well-being."

- Stephene Parker,
Toddler Assistant
Classroom Executive



"As a music therapist, I am amazed at the power of music to speak to people of all ages. From the newest baby calming to the sounds of a lullaby, to a toddler dancing energetically, to a preschooler writing their own song lyrics to express their unique worldview – music therapy affected each child individually, while also creating a sense of community."

- Tara Hoisington,
Midwest Music Therapy

"My child understands the value of sitting still for some deep breaths and lately has been leading ME in doing relaxation exercises!"



EDUCATING CHILDREN

EDUCATIONAL OUTCOMES

Flance Graduates

Met or Exceeded Kindergarten Readiness Measures



Prepared for Kindergarten



Cognitive



Social-Emotional

Pre-K Development

Age 3-5 Years

Met or exceeded benchmarks in the following areas:



Cognitive



Social/Emotional



Language/Literacy

Infant and Toddler Development

Ages 6 weeks - 3 Years

Met or exceeded benchmarks in the following areas:



Cognitive



Social/Emotional



Language/Literacy



Professional Development - Flance continues to emphasize the importance of having an educated workforce. Teachers participated in trainings in trauma-informed practices, Conscious Discipline, literary activities, child development, and many other areas.



THE PERFORMING ARTS

St. Louis has a wonderful array of family-friendly and child-centered performing arts opportunities. This year the performing arts played an important role in Flance's program.



Children were treated to classical music and related activities at the Saint Louis Symphony!



Preschoolers attended *Go, Dog, Go!* by Metro Theater Company. This musical play was perfect for our little ones, who participated in pre-show literacy and learning sessions with Metro Theater staff.



Circus Flora provided tickets for Flance families, who truly enjoyed attending their production of *Undercover, Under the Big Top!*

SUSTAINABILITY

Missouri Green Schools awarded Flance its Seedling designation, which recognizes schools that benchmark their energy, water, or waste usage.

Urban Harvest - Flance's partnership continues to flourish with the Little Sprouts Program, during which students help in the garden and learn how food is planted, grown, harvested and prepared.



Outdoor Classroom - Sensory pathways and gardens were installed, art boards were built and other outdoor elements added to the play yards, thanks to an anonymous donation.

SUPPORTING FAMILIES

HEALTH SERVICES

Flace is named in memory of Dr. I Jerome Flance and his wife Rosemary for their dedication to children and community health. We believe that Dr. and Mrs. Flance would be proud of the organization's continued commitment to ensuring the health of young children. Gratitude goes to partners **Affinia Healthcare, BJC/Children's Hospital, Delta Gamma Center for Children with Visual Impairments**, and the **Center for Hearing and Speech**, which provide essential early health interventions and action plans that support all children at the center.

389



TOTAL ON-SITE HEALTH APPOINTMENTS



106

Dental



108

Vision



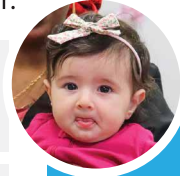
127

Medical

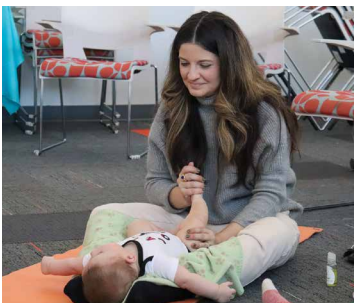


48

Hearing



"Having the dental bus at Flance and being connected to a clinic ensures that there is never a reason not to get the proper care."



"I loved the 'love language' class. The information was very informative and helped me recognize my children's love languages and how they can change over time."

4,960 weekend meals

PITCH

With the support of the Cigna Foundation, Flance continued *Parents If Talking Can Help*. PITCH educates families about self-regulation, outdoor learning, navigating transitions, STEAM, and more.



Family Fridays

A monthly opportunity for families to connect with one another and local resources to deepen the connection amongst the Flance community.



Drop & Shop

Close to 70% of Flance families participated in the third annual Drop and Shop, which helps make the holidays just a little less stressful. Unhoused neighbors and seniors at Cahill House also benefited from this program.



Operation Food Search

A new partnership helps close the weekend hunger gap faced by many of our families. This program distributed enough shelf-stable foods for 4,960 meals.



STRENGTHENING COMMUNITY

Flance builds community by bringing families and neighbors together in celebration. Community events and activities during the 2022-23 school year included the following:

International Harvest Fest

On October 22, Flance celebrated the diversity of the community by showcasing the cuisine, customs and dress of Flance families and northside residents.



3,000 volunteer hours



Volunteers & VISTAs

Flance is enriched by the dedication and generosity of its volunteers. This school year 83 volunteers served 3,000 hours at Flance, assisting with classroom support, clean up days, community events, and more. During 2022-23 we welcomed one full-year AmeriCorps VISTA (Isheeta Khurana) and four Summer Associate VISTAs (Jordan Bailey, Peter Hageman, Jane Gillespie, and Nautica Alexander). In addition, we created Friends of Flance, a key group of volunteers who work to expand Flance's outreach and mission.



Thanksgiving

In November, Flance partnered with **Washington University** to work on the challenge of finding, honoring and retaining staff. Out of this day, the staff snack bar was created, and Friends of Flance was born. We even met three people that day who are now Flance Board members!

Buying Local

Flance supports the regional economy by patronizing local produce growers, purchasing about 80% of our produce during peak harvest season from **Farmstead Foods**. We are thrilled to support family-owned farms while ensuring that children enjoy a nutritious meal.



ABC Day

Sponsored by **Ameren**, the third annual ABC (Arts and Building Community) Day celebrated Earth Day with nature inspired art projects, movement and mindfulness, healthy treats, and garden activities for all to enjoy.



"I had already chosen a [parenting] approach that emphasizes connection between child and parent, and allowing space for the child to express feelings. The staff modeled a very similar approach and helped me see how beautiful it can be."



THANK YOU FOR SUPPORTING FLANCE EARLY LEARNING CENTER

July 1, 2022 – June 30, 2023

Institutional Funders

Ameren Missouri
 American Direct Marketing
 Resources, LLC
 Bill and Melinda Gates Foundation
 Block STL
 Books for STL Kids
 Chiron Community Giving Foundation
 Cigna Foundation
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 KPMG
 MO Department of Economic Development
 Northwestern Mutual
 Pershing Charitable Trust
 The Pettus Foundation
 Polynesia STL/Yellowbelly Restaurant
 Prufrock Foundation
 Sage Charitable Foundation
 Saint Louis Mental Health Board
 The Saigh Foundation
 The Staenberg Family Foundation
 Joe and Annie Schlafly Fund of the St. Louis
 Community Foundation
 The Trio Foundation of St. Louis
 Third Baptist Church
 Youth In Need

Program Partners

Affinia Healthcare
 BJC/Children's Hospital
 Healthy Kids Express
 Center for Hearing and Speech
 Childcare Aware
 Children's Therapeutic Centre
 Circus Flora
 Claudie's Urban Gardens
 COCA
 Community Development Administration
 Delta Gamma Center for Children
 with Visual Impairments
 The Gateway Alliance
 Lit Shop
 McCormack Baron Salazar
 Metro Theatre Company
 Midwest Music Therapy
 Mission: St. Louis
 Operation Food Search
 Ready Readers
 STL Learning Disabilities Association
 St. Louis Public Library
 St. Louis Symphony
 Stomp the World
 Saint Louis Mental Health Board
 Urban Harvest
 Urban Strategies

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 Susan Glassman
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 Paul Petruska
 Karen Shaughnessy
 Lucy Smith
 Nicole Yokota

Emeritus Board

Ronald Jackson
 Stacey Liekweg
 Sandra Moore

For a complete list of individual donors,
 visit <https://www.flancecenter.org/reports>



2022-2023 FINANCIALS

Revenues & Support

Public Tuition	\$1,007,348
Private Tuition	\$ 489,263
Earned Revenue	\$ 1,496,611 (50%)
Cares Act	\$ 674,454
Foundations/Grants	\$ 464,685
Individuals (Cash and In-kind)	\$ 248,074
Investment/Other	\$ 111,752
Contributed Revenue	\$1,498,965 (50%)
Total Revenues	\$2,995,576

Expenses

Program	\$ 2,193,249 (81%)
Management/General	\$ 393,170 (15%)
Fundraising	\$ 105,689 (4%)
Total Expenses	\$2,692,108
Net Revenue	\$ 303,468*
Net Assets Beg of Year	\$ 735,724
Net Assets End of Year	\$ 1,039,192

*Preliminary, pre-audited results.

SUPPORTERS OF FLANCE

July 1, 2022 – June 30, 2023

Flance Early Learning Center is indebted to the following companies, foundations and individuals who so generously support early education for all children.

Please let us know if you find an error or omission and a correction will be made. Thank you!

\$20,000 +

Jean and Lewis Chase, M.D.
Cigna Foundation
Alison and John Ferring
Hauck Charitable Foundation
Linda and Michael Honigfort
Pershing Charitable Trust
Saint Louis Mental Health Board
Ruth and Alvin Siteman
Michael Staenberg/The Staenberg Family Foundation
Youth in Need (Head Start Partner)

\$10,000–\$19,999

Anonymous
American Direct Marketing Resources, LLC
Jean Nichols Charitable Trust
Stacey and Rich Liekweg
Maas/Marglous Family
The Pettus Foundation
Elizabeth Guthrie & Bruce Shapiro
The Saigh Foundation
The Trio Foundation of Saint Louis

\$5,000–\$9,999

Block STL
Cynthia Brinkley
Susan Glassman and Peter Strauss
Herman T. and Phenie R. Pott Foundation
Sue McCollum
Peter and Linda Werner

\$2,500–\$4,999

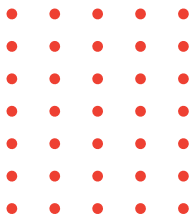
Gerard Barry, Ph.D.
Chiron Community Giving Foundation
Clemence S Lieber Foundation, Inc.
Ida and Gerald Early
Ann and Keith Fischer, M.D.
Gregory Glore
Cheri Hoffman
Anne and Jeff Lowell
Katie's Pizza and Pasta Osteria
Dolores Miller
Karen Lynn and Jim Shaughnessy

\$1,000–\$2,499

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Jessica and James Eimer
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Jennifer and David Grossman
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Christie Kovac
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Patricia Whitaker and Richard Miles
Laura and Paul Miller
Edward and Peggy H. Morris
Northwestern Mutual
Prufrock Foundation
Stephanie and Eric Sachs
Sage Charitable Foundation
Mr. and Mrs. J. Joseph Schlafly III, Joe and Annie Schlafly Fund of the St. Louis Community Foundation
Sue and Jerry Schlichter
Christine Schmitz
Paul Schnoebelen
Sarah Smith and Richard Fleming
Third Baptist Church/Endowment of Des Peres Baptist Church
Pam and Greg Trapp
Nina and Milton Wilkins
Patricia B. Wolff, M.D.
Drs. Nirandon and Vanee Wongsurawat

\$500–\$999

Anonymous
Commerce Bancshares Foundation
Angie and Russell Creed
Evan Fowler
June and Flint Fowler
Sharon Harvey Davis
Hattie R. and Ronald L. Jackson
Eugene Kornblum
Karen McClure
Polynesia STL/Yellowbelly Restaurant
Stephanie Riven and Roger Goldman
Christine Jacobs and Henry Webber
Margie and Larry Weintraub



SUPPORTERS OF FLANCE



July 1, 2022 – June 30, 2023

\$250-\$499

Terry and Richard Bernstein
Amy Drummond and William Carson
Gena and Peter Cuba
Deandre Epps
Janice and William Forsyth
Sarah, Josh and Lily Goldman
Dotty and David Kemper
Marcia Mellitz
Rachel and Brian Meyers
Laura and Paul Petruska
Alice and Rob Sherwood
Fred Miller and Laurel Tinsley
Judith Weiss Levy

\$100-\$249

Anonymous (10)
Isabel Ackerman
Jessica Levy and Paul Backman
Richard Bardach
Jenny Birgé
Elizabeth Calvin
Greg Campbell
Patty Carleton
Patricia Chambers and Loretta Harris
Maxine Clark and Bob Fox
Damon Clay
Joe Clifford
Julia and Charles Cobaugh
Laura Cohen and Mary Ann Kroeck
Caressa Davis
Nancy and Kevin Doyle
Virginia Druhe
Janice and Kurt Englander
Susan and Jim Gamble
Betsy Garland
LaTasha Gordon-Peyton
MacKenzie Grayson
Karen and Michael Green
Dudley and Jim Grove
Bethe and Gary Growe
Keshia Hair
Peggy and Jim Halbmaier
Randi Halbmaier
Anne Hetlage
Nesreen Jaafar and Mayssam Bou Diab
Sharon and Edward James
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Susan Nall
Sally and George Nikolajevich
Joe Porzenski, Turken and Porzenski
Tihami Qureshi
Linda Rallo
Marilyn and Gary Ratkin, M.D.
Lydia Ruffin and Bonnie Taylor

\$100-\$249 (con't)

Mary Schoolman
Suzanne Schoomer
Sherry Sissac
Stephens Family
Carol and Charles Stout
Terry Weiss, M.D.
Karen and Mike Wetmore
Sandra Wool
Louise Wright
Scott Wright
Nicole and Jeffrey Yokota

\$99 and Under

Joanie Adkins
Ruth Berson
Jan Biederman
Priscilla Block
Susan Block
Alex Bornstein
Jeri Bross
Lacy Cagle
Lisa Cagle
Myra Callahan
Meghan Chun
Aurdeen Clarkson
Linda and Don Cohn
Maida Coleman
Jessica Deem
Mary Densmore
Latrice Dinkins
Daniel Dolloff
Patricia Duvall
Bea Earhart
Brooke and Barry Eggleston
Ruth Ehresman
Karen Elshout
Lucy Puckett and Mark Feigenbutz
Kiara Fite
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Barbara McGough
Karen McKay
Medtronic
Molly Metzger and John Gabbert
Lucia Miller and David Hanlon
Shawn and Joe Myers

\$99 and Under (con't)

Nina Needleman
Sheila Oliveri
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Polly Phillips
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Roseann Weiss and Harper Barnes
Susan Werremeyer
Karl Wilson
Cynthia Woolsey
Brian Zinke
Cathy and Mike Zinke
Deborah Zorensky



GIFTS IN TRIBUTE

July 1, 2022 – June 30, 2023

In memory of **Dr. Bernard B. Davis**
Drs. Nirandon and Vanee Wongsurawat

In memory of **George Hodgman**
with love and admiration always
Catherine Parke

In memory of **Thomas Victor Levin**
Peggy Rothman & Sons

In memory of **Renee Marver** – a tireless
advocate for early childhood education.
Linda Cohn
Susan Glassman & Peter Strauss
Marcia Mellitz – for all that she gave to
establish early childhood education in
St. Louis

In memory of **Edward Morris**
Richard Bardach
Julie & Charles Cobaugh
Susie Fandos
Sally Greenwood
Cheri & Jeffrey Lyne
Carole Riesenber
Paul Schnoebelen
Carol & Charles Stout
Katherine Walter
Cynthia Woolsey

In memory of **Tom Pollard**
Torey Parker & Joe Clifford

In memory of **Kit Samuels**
Nancy & Ed Solomon

In memory of **John R. Wilkerson**
Flance's Beloved Farmer John
Lauren Baker
Joe & Jan Hailey
Daphne & Aaron Inman
Margaret Malloy
Mary Anne Phillips



In honor of **Jean Cavender**
Cyndee Levy
Laura Cohen

In honor of **Jean and Lewis Chase, M.D.**
Anne Hetlage
Loren & Ken Ludmerer, M.D.

In honor of **Aurdeen Clarkson**
Latrice Dinkins

In honor of **Alison and John Ferring**
Ellen & Durb Curlee
Stephanie Riven
Julie & William Shearburn
Patricia Wolff, M.D.

In honor of **Kiara Fite**
Sharon Smith

In honor of **Evan Woodruff Fowler**
June & Flint Fowler
Dorothy & David Kemper

In honor of **June and Flint Fowler**
Janice & William Forsyth

In honor of **Mei Gabbert**
John C. Gabbert – in honor of my
grandchild

In honor of **Susan Glassman** on her
birthday
Ruth Berson
Jan Biederman
Susan Block
Maxine Clark
Linda Cohn
Ruth Ehresman
Betsy Garland
Jon Glassman
Debbie Korenblat
Valerie Miller
Marilyn & Gary Ratkin, M.D.
Mary Schuman
Julie Smith
Karl Wilson

In honor of **Gregory Glore**
Mary Schoolman – in honor of
Gregory Glore & Sherri Sissac for their
commitment to children.
Terry Weiss, M.D.
Peter Werner
Nina & Milton Wilkins

In honor of **Lily Goldman** on her
Bat Mitzvah
Jenny Birgé
Alison Ferring
Cheri Hoffman

In honor of **Randi Halbmaier** on
her birthday
Suzy & Roger Greathouse
Peggy & Jim Halbmaier
Kara Janiak
Shawn, Joe & Theresa Myers
Brian, Cathy & Mike Zinke

In honor of **Cheri Hoffman** on
her birthday
Priscilla Block
Judy Child
Patricia Duvall
Karen Elshout
Alison Nichols Ferring
Prue Gershman
Lucia Miller
Valerie Miller
Sheila Oliveri
Polly Phillips
Roslyn Schultz
Kate Shoe
Maryanne Simmons
Bonnie Stansen
Roseann Weiss
Susan Werremeyer
Cynthia Ward Woolsey
Deborah Zorensky

In honor of **Karen Levy** on
her birthday
Shelley Hochshtein
Gayle Kenner
Mont Levy

In honor of **Barbara McGough** on
her birthday
Joanie Adkins
Sage Taber

In honor of **Valerie Miller**
Patricia Chambers &
Loretta Harris
Cheri Hoffman
Lucia Miller & David Hanlon

In honor of **Sandra Moore**
Susan Glassman

In honor of **Marilyn Ratkin**
Nina Needleman

In honor of **Sharon Smith**
Sarah Sims & Joe Monahan –
in honor of Louie's amazing
teacher!

In honor of **Tami Timmer**
Gerald Wunderlich





In-Kind Donors

July 1, 2022 - June 30, 2023

We are grateful to the following organizations and individuals who contributed goods and services that support Flance's mission to nurture and educate children, support families, and strengthen community:

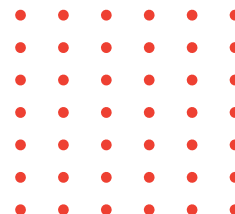
Tiffany Albrecht
 The Aranha Family
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 Terry Bernstein
 Books for STL Kids
 Jean & Lewis Chase, M.D.
 Sage Dawson
 Cannon DeWeese
 Latrice Dinkins
 Kory Dobbs
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 Gregory Glore
 Lily Goldman & Members of the Central Reform Congregation
 Loren & Marcia Grossman
 Beth Growe
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 Rosemary & Joseph Shaughnessy
 Sarah Sims & Joe Monahan
 Ginger Smith
 Lucy Smith
 Sharon Smith
 Nancy & Ed Solomon
 Kerstin Starzer
 Suhur Tarabi
 Frances Van Oost
 Elizabeth Verna
 Shukri Wais
 Margie Weintraub
 Ellie Wester
 Alexandra Willis
 Aigner Wright



Volunteers from KPMG spent a wonderful morning reading to Flance preschoolers.



ADVOCACY AND AWARDS

Investment in Birth to Five - A Historic Opportunity

On April 18, 2023, Flance Board members Alison Ferring and Karen Shaughnessy hosted a luncheon with speaker Emily van Schenkhof from the **Missouri Children's Trust**. More than 60 ECE advocates enjoyed hearing about latest developments at the state level for ECE providers and families.

Pictured below, left to right: Dr. Samantha March, Paul Petruska, Mackenzie Grayson, Alison Ferring, Emily van Schenkhof, Tami Timmer, Karen Shaughnessy, Valerie Miller.



What's Right with the Region Award

Tami Timmer and Latrice Dinkins were honored to accept the *What's Right with the Region* award from **Focus St. Louis** on behalf of Flance. The ceremony, held at the Sheldon on May 11, 2023, was attended by over 400 representatives of community organizations, Mayor Tishaura Jones and many other St. Louis luminaries.

Strolling Thunder

On June 21, 2023, longtime Flance staff member Latrice Dinkins and her family headed to Washington DC to participate in *Strolling Thunder*, a day of advocacy and lobbying for early childhood education. Latrice met with Neera Tanden, Senior Advisor to President Joe Biden, to discuss various measures under consideration by Congress that can bring more support for early childhood education.

Pictured below: Latrice and Makayla Dinkins.

Early Educator Awards

Three Flance educators and our Chef Leroy Davis were nominated to receive awards at the 2023 Early Educators Appreciation Event. Several staff attended the awards ceremony at Nine PBS in Grand Center.

Pictured above, left to right: Steve Smith, Latrice Dinkins, Tami Timmer; Dr. Lewis Chase, Susan Glassman, Gregory Glore; Sharon Smith, Robin Johnson, LeAyna Patton, Ismeta Omerovic.



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